

# “REGIONAIRE”

Volume 7, Issue 2

June 2011

## From the DRC

*Kevin W. Fallin, , Region III Director and Regional Chairman ('09-'12)*  
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The spring has arrived, and with it brought fresh excitement into our ASHRAE Region. In April, we held our President-Elect training in Baltimore, Maryland. The event was well attended with twenty-five members in attendance representing the twelve chapters in Region III. We convened for a social event on Friday night, and were able to enjoy some fellowship in the Evapco Skybox at Camden Yards, prior to the game being cancelled due to weather. Special thanks to Dan Kelly of Evapco and Tyler Lee of Chesapeake Systems for their continued support of Region III. On Saturday, we conducted the President Elect training, and covered a large amount of material. We focused on several key areas including drafting of motions, nominations for society awards/positions, and the CTTC Technology Awards. Based on the feedback I have received, it appears that the training was extremely beneficial, and all in attendance felt more prepared to assume the role of Chapter President.

In June, we will holding our Region III Dinner in Montreal during the ASHRAE Annual Meeting. The Regional Dinner will be held on Monday night at Gibby's, a local favorite. This dinner provides our members with a time of fellowship, networking, and good food. I invite all Region III members to join us in Montreal.

In the fall, Walt Janus and Eric Zanolini will Co-Chair the CRC to be hosted by the Anthracite Chapter on August 12-13, 2011 at the Radisson Lackawanna Station in Scranton, PA. Please note that based on your feedback provided at last year's CRC, we will be trying a new schedule in an effort to reduce the amount of time ASHRAE volunteers are away from work and family. Under the new format, Delegates and Alternates will not be required to be in attendance until Friday afternoon. We have also made several other significant changes to the schedule. Once confirmed, we will be posting the schedule on the Regional Website. Mark your calendars and stay tuned to the Region III website for more information and registration links.

Like to plan ahead? Planning is currently underway for CRC 2012 to be hosted by the Baltimore Chapter. Mark your calendars now, the CRC is currently scheduled for August 10-11, 2012.

The Solar Decathlon will be held in late summer in

### *From the DRC (continued)*

Washington D.C.. This event draws thousands of visitors each year, and has twenty (20) University based teams competing. Review the schedule, 2011 teams, and past winning projects at [www.solardecathlon.gov](http://www.solardecathlon.gov)

See you in Montreal.

Kevin ☺

### Region III Chapters Regional Conference (CRC) Schedule

<b>2011</b>	<b>Antracite Chapter</b> August 12-13
<b>2012</b>	<b>Baltimore Chapter</b> TBD
<b>2013</b>	<b>Lehigh Valley Chapter</b> TBD
<b>2014</b>	<b>Richmond Chapter</b> TBD

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## **Regional Historian**

*Rennie Tisdale*

*Regional Historian 2010-2013*

757-461-6757; [rwt@vansantgusler.com](mailto:rwt@vansantgusler.com)

We are nearing the end of the society year and some historians have yet to post any PAOE points on the ASHRAE website. You only have a few more weeks to reach the goal of 200 points for par in historical PAOE for the year. You can still earn 50 points if you do a leadership recall of a past president in your chapter to add to your chapter history. There is a general list of questions as a start for you to use in the Regional and Chapter Historian's Guide. The guide can be downloaded from the ASHRAE website under Membership/Committees/Historical. There is a new edition available that was just updated in January. If you place the interview on your chapter's website you get an additional 25 points. You can also earn points if you ensure your chapter history is up to date (50 points), is properly indexed (50 more points) and is digitized (50 more points). I encourage you to put your digitized chapter history on your chapter's website. Be sure to enter your PAOE points on the society webpage as you earn them. You still have time to reach par for the year. Please contact me at [rwt@vansantgusler.com](mailto:rwt@vansantgusler.com) if I can be of any help.

I would also encourage every chapter historian to seriously consider participating in the Gold Ribbon Award program this year. The written history of the chapter updated through the current society year will satisfy the minimum requirement. The written history of a system, a standard, a person, an event or a company significant to the chapter's history are also eligible for consideration plus you earn 50 points for each. If you want to attain the gold ribbon for your chapter you must send me your entry by June 30.

**Rennie ☺**

**WE ENCOURAGE YOU TO DISTRIBUTE  
THE REGIONAIRE TO YOUR LOCAL  
CHAPTER MEMBERS, SO THAT ALL  
MAY LEARN OF OUR REGIONAL  
ACTIVITIES.**

## **Research Promotion**

*Jim Grant, Region III Vice Chairman*

*Research Promotion ('09 - '12)*

(571)273-9910; [jim.grant@emerson.com](mailto:jim.grant@emerson.com)

Congratulations to all Chapters in Region III for achieving Full Circle!!

### **Regional Goal**

The goal for the region this year is **\$205,000.00**.

### **Chapter Results as of 5/12/11**

		<b>% of Goal</b>
Philadelphia (21) – Gary Debes	\$12,071.00	40.2%
Central PA (22) – Bob Miller	\$ 2,780.00	20.9%
Johnstown (23) – Kyle Koval	\$ 2,300.00	60.5%
Pittsburgh (24) – Chris Massetti	\$ 3,637.00	47.9%
Baltimore (25) – Sherry Abbott-Adkins	\$ 13,538.00	45.1%
Nat'l Capital (26) – Jeff Colby	\$ 7,628.00	9.7%
Hampton Roads (27) – Forrest Morgan	\$ 2,488.00	55.3%
Richmond (28) – James Willis	\$ 9,790.00	78.3%
Lehigh Valley (98) – Frank Paretti	\$ 1,695.00	30.8%
Delaware (112) – Frank McFadden	\$ 9,008.00	120.1%
Roanoke (125) – Jeff Consroe	\$ 8,679.00	144.7%
<u>Anthracite (134) – Tracey Nawrocki</u>	<u>\$ 2,350.00</u>	<u>44.3%</u>
<b>TOTAL</b>	<b>\$75,964.00</b>	<b>37.0%</b>

With about a month and a half to go, we are right on track to hit our goal! Hopefully with a few golf tournaments, maybe a donor that has yet to be called, we can reach our \$205,000.00 goal!

If you would like to financially support ASHRAE's mission, programs, and member services; you can donate online via:

<https://xp20.ashrae.org/secure/researchpromotion/rp.html>

An updated list of Research projects may be found here:

[www.ashraerp.com/research.html](http://www.ashraerp.com/research.html). Remember, 100% of the money invested in research is spent ON research!

How often do you reference the ASHRAE Handbook? What aspects of your job are made easier, or even possible, because of it? Well, without the support of Members like you the ASHRAE Handbook would not be as complete as it is today.

[http://www.ashraerp.com/files/Chapter\\_18\\_-\\_Without\\_your\\_Support.pdf](http://www.ashraerp.com/files/Chapter_18_-_Without_your_Support.pdf)

I would like to take this time to thank everyone for the extremely hard work and dedication that everyone has shown to ASHRAE Research.

**Jim ☺**



## **Chapter Technology Transfer**

*Mark Tome, Region III Vice Chairman Chapter Technology Transfer Committee ('10-'13)*

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### **Bye Bye Winter, Hello Rain**

Finally! Winter is in the past. I did not appreciate the irony that the first winter the rate caps were removed from my electricity provider, that we had multiple record low's. I am also going to go out on a limb and predict the abundance of rain that we have been witnessing, is going to lead to a dry summer.

Just as seasons flow seamlessly into the next, I hope your chapter's program planning is doing the same. I will acknowledge that spring seems to be a good time to take a break from planning chapter programs, but there is no better gift to an incoming CTTC/programs chair, than a head start.

### **PAOE**

Generally, I am pleased with the amount of points reported to date. Par is set at 850, and the average points reported for RIII is 854. It is a very nice average, but there are five chapters that have attained Par, and three chapters that have not reported points. Please get your points recorded – the points are your reward for the activities you completed!

Looking ahead, President Ron Jarnagin's PAOE newsletter is available on the [ASHRAE website](#). Hopefully you are aware that each Society President makes modifications to the system the fit their theme, and changes are suggested by CTTC. Please review the new format and plan accordingly. Also if you have suggestions for change to the PAOE system please send them to me, and I will discuss them with the CTTC sub-committee.

### **Technology Awards**

The May 15<sup>th</sup> deadline for TA entries has passed. There are two entries in the Region competition this year. My thanks to the chapters and members who submitted this year. I realized consulting engineers are always busy, and designing innovative systems with the current design schedules is a major feat in itself. The true benefit of TA program is the transfer of information to the society member, and it humbling that time was devoted to effort.

### **Distinguished Lecturer Program**

The new procedure for DL allocations in Region III was announced at PE Training in April. To receive a DL you will need to announce your intent to all the CTTC chairs in RIII, and give the other chairs 5 business days to determine if the DL could be used in their chapter. Why -- to use the allocations given to the Region more effectively. Our region receives one DL allocation per year for the CRC, and eight more per year to be divided among the 12 chapters. The demand for DL's was high this year (approx 15 requests) which is mainly why I am making this change.

I realize there will be many questions due to this change. As soon as the 2011-2012 CTTC chair is elected or appointed for your chapter, have them get in touch with me. DL's can be requested as soon as July 1, and I don't want the group to hold up individual chapters.

### ***CTTC (continued)***

#### **CRC**

I would like to send some CTTC materials to chairs prior to CRC this year – another reason I need them to get in touch with me ASAP. With programs, TEGA, and refrigeration all under the CTT umbrella, there is much to cover in limited time. Discussion is also a valuable part of the workshop at CRC, and sending the materials in advanced should allow time for discussion.

Looking forward to seeing you in the "Electric City", and thank-you for your service to ASHRAE,

**Mark ☺**

## **Nominating Committee**

*Charles E. Henck, Region III*

*Nominating Committee Member (10-13)*

*Julian R. deBuliet, Region III Nominating Committee Alternate Member (10-13)*

Our goal for the upcoming CRC is to ensure the best candidates from Region III are presented in the Caucus on Saturday morning. Please come prepared with prime candidates for all open positions for the Region and Society. I suggest that you review your outstanding past chapter presidents and to contact them to see if they are interested in serving in a regional position well before the CRC.

This CRC we need to select a new Director and Regional Chair to replace Kevin Fallin and new Regional Vice Chair for Research Promotion to replace Jim Grant. We need to select two back ups for every position. Back ups are very important for every position as we do not know what the future might bring. The caucus and executive session are scheduled for 6:30 am to 8:30 am on Saturday morning August 13, 2011. (Note the new day and time.) We will have a conference call in late July with all chapter delegates to help prepare for the caucus. Only Chapter Delegates and Alternates and Region III Nominating Committee Members are permitted to attend this closed session. Chapter delegates need to bring 14 copies of letters of nomination and bios for each candidate nominated for the following positions:

- Society Officers (President-Elect, four Vice Presidents and three Directors-at-Large)
- Regional Officers (Director and Regional Chair, four Regional Vice Chairs with back-ups)
- Recommendations for Society Committees (one copy)
- Nominations for Society and Regional Awards (one copy)

Also, there will be an opportunity to discuss wording and/or appropriateness of motions for the business meeting, chapter issues, etc. This is your chapter's opportunity to advance your chapter's proven leaders to Regional and Society positions and to recognize and honor chapter members for their voluntary service to ASHRAE.

See you August 13<sup>th</sup> bright and early.

**Charlie and Julian ☺**

## Student Activities

Gary C. Debes, Region III Vice Chairman  
Student Activities ('10 - '11)  
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### PAOE

As a whole, the Region has been very active in promoting math, science, engineering and HVAC careers to our students. Unfortunately only seven Chapters have currently reached minimum (300 points) but six of the seven, Philadelphia, Central Pennsylvania, Johnstown, Baltimore, National Capital and Roanoke have reached PAR (500 points).

### ASHRAE Student Design Project

We have our 2012 ASHRAE Student Design project, The University of Chicago Mansueto Library. Mike McDermott of the Illinois Chapter was the design engineer for the project and he has secured the customer's approval to use their building. See the following for info on the building which opens this fall.

<http://mansueto.lib.uchicago.edu/>



Mansueto Library Dome

### CRC 2011

I would like to take this opportunity to thank Mike Witkowski of Philadelphia Chapter, Chris Albright of Johnstown Chapter and Alyssa Adams of Central PA Chapter for their monthly reports to me. They are the only SA Chairs eligible for consideration of recognition at the CRC Awards Luncheon to be hosted by the Anthracite Chapter in Scranton, PA. Please be sure to mark the dates August 12<sup>th</sup> & 13<sup>th</sup> at the Radisson Lackawanna Station in Scranton, PA. Jennifer Leach will be taking over the SA RVC position next year and will lead the workshop on Saturday the 13<sup>th</sup>.

Gary ☺

## Membership Promotion

Roger Jones, Region III Vice Chairman  
Membership Promotion ('08 - '11)  
(703) 793-4474; [roger.jones2@honeywell.com](mailto:roger.jones2@honeywell.com)

### Members:

The Society year is winding down and I want to thank all of you for your hard work, **BUT** we still have a few things to take care of.

### Region III Membership Promotion Goals are:

New Member Growth: Our Society MP Committee has undertaken a bold new goal for growth: 3000 net new members! Our region's share of this goal is 285 or 6.5%. Each chapter in turn has been assigned a goal of 6.5% of their area assigned members. 2 Chapters have met this goal (Anthracite & Lehigh Valley) and 7 are reporting net positive growth. As a Region, we are up 1% which is better than -1.3% back in February.

Cancellation Rate: Less than or equal 10%. 8 chapters are below the 10% goal with a Regional average of 9.3%.

Member Advancements: Greater than or equal to 3%. One chapter has exceeded this goal (Anthracite 3.3%). Currently we are at 0.7% as a Region. Eligible Associate Members can be easily identified, but they must update their bios and request advancement.

### Regional Activity

**PAOE:** Due to increased emphasis (and points) for YEA and 2<sup>nd</sup> and 3<sup>rd</sup> year retention, Minimum and Par requirements have been raised to 500 and 800, respectively. 7 chapters have reached PAOE minimum and 3 have reached PAR. The total PAOE for MP in Region III to date is 10,725.

**MP Nights:** 11 chairs have reported MP Nights.

**CRC 2011:** All Chapter Membership Promotion Chairs need to attend the upcoming Region III Chapters Regional Conference on August 12-13 in Scranton, PA. **This is the most important task the Membership Promotion Chairs will undertake this year!** This workshop provides the necessary grounding in order for the MP Chair to fully understand the task at hand. It is a proven fact that CRC attendance enables the MP chair to get off to running start, which will result in a successful year. We will also be participating in **Centralized Training** in Atlanta. This year's dates are tentatively set for Sep 10<sup>th</sup> and 24<sup>th</sup>.

**Mentoring** is a terrific way to keep new members from falling through the cracks and keeping some of our seasoned members active in the chapter. Lots of new PAOE points available (hint) for mentoring activities.

Remember: *Prior Planning Prevents Poor Performance.* So plan for the future of your Chapters, and promote ASHRAE Membership!

Roger ☺



# ASHRAE

*Technology for a Better Environment*

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**Gary C. Debes**

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May 17, 2011

Dear Region III Members:

I have the pleasure of inviting you to attend the **Region III Annual Meeting Dinner**. It will be held on Monday, June 27, 2011 at Gibby's, 298 Place d'Youville, Montreal, Quebec H2Y 2B6.

☎ **(514) 282-1837**.

You are cordially invited to join other members from Region III for an evening of delicious food, drinks and fellowship.

Gibby's is just a 30 minute walk from the Queen Elizabeth or Bonaventure Hotels. We will meet in the Queen Elizabeth hotel lobby for a short cab ride to the restaurant.

Dress is business casual

The schedule for the evening has been arranged as follows:

6:00 PM	Meet at the Hilton lobby to take a shared cab ride to the restaurant.
6:30 PM	Arrive at Gibby's for drinks (cash bar).
7:30PM	Dinner will be served from the attached menu.

The price for this great evening is \$45.00 per person. Please complete the reservation form below and return it to me, along with your check made payable to: "**ASHRAE REGION III**", so that I will receive it **no later than Monday, June 20, 2011.**

If you cannot mail it by that date, fax or e-mail your dinner reservation to me but, please, bring your check with you to dinner. It is really important to respond quickly; I must make firm reservations before the ASHRAE meeting begins. **THANKS !!!**

Once again, I look forward to seeing you on June 27<sup>th</sup> !!!!

*American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc.*

AN INTERNATIONAL ORGANIZATION

## **ARC Report**

Paul E. Petrilli, ARC Region III  
Assistant Regional Chair ('10 - '12)  
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In continuing with my theme of providing you with a glimpse of Society Operations through each issue of the *Regionaire*, this edition I'll focus the Publishing and Education Council.

**Publishing and Education Council** — *This council shall act on behalf of the Board of Directors within limits of fiscal and functional authority granted to it by the Board of Directors, implement Society policy, and administer activities of the committees within its organizational structure. This council implements BOD policy and administers the activities of the assigned committees. The assigned committees are as follows: Electronic Communications, Handbook, Historical, Professional Development, Publications.*

*Councils are comprised of board members, representatives of related standing committees, and other members elected by the Board of Directors. Their mission is to administer the activities and policies promulgated by the Board that concern those committees within the organizational structure of the councils. In addition, councils approve or reject the funding of projects and programs recommended by the appropriate committees.*

Members who serve on committees do so without payment for their services, and usually pay their own expenses. The Society does, in some instances, pay transportation expenses for designated committees when so requested by eligible members. Members who serve receive many benefits: Increased mastery of their fields, increased competence as professionals and increased recognition as authorities in their fields of interest. They also receive the satisfaction that comes from forming new friendships and making a contribution to an organization dedicated to advancing the arts and sciences in their fields of interest for the benefit of the general public.

The Society has been fortunate in finding talented, enthusiastic individuals to serve on its many committees. Nevertheless the president, and others responsible for committee appointments, always welcome and need chapter and member recommendations to find candidates who are not only qualified, but also willing and able to participate. Those interested in serving on a committee are encouraged to make their wishes and qualifications known. Chapter and regional officers, and others who are in a position to know and evaluate prospective committee members, are urged to submit recommendations for consideration.

Paul ☺



The Radisson Lackawanna Station Hotel  
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Tel: (570) 342-8300  
Fax: (570) 342-0380

## **ASHRAE Region III CRC 2011**

August 12 & 13, 2011  
Scranton, Pennsylvania

Registration will soon be available at

<http://region3.ashraeregions.org/>

### **CALENDAR OF EVENTS**

#### **REGIONAL PLANNING MEETING**

BALTIMORE, MARYLAND                      APRIL 8, 2011

#### **PRESIDENT ELECT TRAINING**

BALTIMORE, MARYLAND                      APRIL 9, 2011

#### **ASHRAE SUMMER MEETING**

MONTREAL, QUEBEC                              JUNE 25-29, 2011

#### **REGION III CHAPTERS REGIONAL CONFERENCE (CRC)**

SCRANTON, PA.                                      AUGUST 12-13, 2009



# **ASHRAE**

*Advancing HVAC&R to serve humanity  
and promote a sustainable world*